Supplemental Statement

OMB No. 1105-0002

Approval Expires Oct. 31, 1986

Pursuant to Section 2 of the Found Agents Registration Act

of 1038, an arroy ded. of 1938, as amended.

		DEC 25 1984	
	For Six Month Period Ending _	(Insert date)	
None of Decision of		D 16/12	
Name of Registrant Japan Trade Center		Registration No. 1643	
Business Address of Registrant			
1221 Avenue of the Amer New York, N.Y. 10020	icas I—REGIS	TRANT	
1. Has there been a change in th	e information previously furnish	ned in connection with the foll	owing:
(a) If an individual:			PART OF THE PART O
(1) Residence address	Yes □	No □	A SUNK
(2) Citizenship		No □	2200
(3) Occupation	Yes □	No □	THE WAR
(b) If an organization:			ENTEDENT PARTICE NA PARTICE NA PA
(1) Name		No 🗔	2 - 3
(2) Ownership or control		No 🗔	
(3) Branch offices	Yes □	No 🗔	
2. Explain fully all changes, if an	y, indicated in item 1.		
not applicable			
IF TH	E REGISTRANT IS AN INDIVIDUAL, C	OMIT RESPONSE TO ITEMS 3, 4, a	nd 5.
			•
3. Have any persons ceased acting period? Yes ☑ 1	g as partners, officers, directors of No □	r similar officials of the registra	nt during this 6 month reporting
If yes, furnish the following in	formation:		
Name	Position		Date Connection Ended
Heiichi Hamaoka	Chief E	xective Director	Jul. 7, 1984
Takeshi Isayama	Directo	or of Industrial Resea	ch Sep. 1, 1984
Tomoharu Washio	Directo	or of Research	Nov. 9, 1984

4.	Have any persons Yes ⊠ No	become partners, officers, dir	ectors or similar officials	during this 6 mon	th reporting period?
	If yes, furnish the f	ollowing information:			
	Name	Residence Address	Citizenship	Position	Date Assumed
	See Schedul	le A attached			
5.	Has any person nan Yes ⊠ No	med in Item 4 rendered services (□	directly in furtherance of the	e interests of any fore	eign principal?
	If yes, identify each	such person and describe his se	rvices.		
	See Schedul	le A attached			
6.		es or individuals other than officia nection with the registrant durin			nent, terminated their No শ⊐
	If yes, furnish the f	following information:			
	Name	Posit	ion or connection		Date terminatea
7.	rendered services to	n reporting period, have any person to the registrant directly in further related or similar capacity?			
	If yes, furnish the f	Collowing information:			
	Name	Residence Address	Positio conne		Date connection began

8.	Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes	□ No 🗵
	If yes, furnish the following information:		
	Name of foreign principal	Da	ate of Termination
9.	Have you acquired any new foreign principal ¹ during this 6 month reporting period?	Yes □	No ⊠
	If yes, furnish following information:		
	Name and address of foreign principal		Date acquired
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals whom you cont 6 month reporting period.	inued to rep	resent during the
	 Japan External Trade Organization (JETRO) 2-2-5 Toranomon, Minato-ku, Tokyo, Japan 		
	2) Osaka & Hyogo Prefectural Government Osaka & Hyogo, Japan See Schedule B attached		
	III—ACTIVITIES		

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes

No □

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japan External Trade Organization (JETRO)

Conduct research in matters concerning foreign trade between Japan and the United States and report the results thereof: disseminate information to strengthen U.S. - Japan economic relations, issue and distribute publication on foreign trade: conduct, participate in or assist conducting trade exhibitions, displays, shows, fairs, and similar events.

Osaka & Hyogo Prefectural Government

Conduct research on and gather information concerning United States international trade domestic conditions, and domestic product markets: conducts research in and gather information concerning specific products and obtain samples of products available for export to the prefectural of Osaka and Hyogo.

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12.	During this 6 m Yes □	nonth reportin No 🏻	ig period, have you	u on behalf of any for	eign principal en	gaged in political	activity ² as defined b	elow?
	the relations, in	nterests and p isored or deliv	olicies sought to by vered speeches, le	oe influenced and tl	ne means employ	ed to achieve thi	ating, among other the s purpose. If the region o dates, places of del	strant
	Japar	n External	Trade Organi	zation (JETRO)				
		See item	16-24 herein	ı				
-								
13.	In addition to to your foreign pr		ribed activities, if Yes □	any, have you enga _l No 凶	ged in activity on y	your own behalf	which benefits any or	all of
	If yes, describe	e fully.						

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign parties of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a		r source, for or in the intere	eived from any foreign principal named sts of any such foreign principal, any cor } No □	
	If yes, set forth below in the	ne required detail and sepa	rately for each foreign principal an ac	count of such monies. ³
	Date	From Whom	Purpose	Amount
	See Schedule C at	tached		
				\$1,906,277.01 Total
(b		ting period, have you recei	ved any thing of value ⁴ other than mon any other source, for or in the interests o	
	If yes, furnish the following	g information:		
	Name of foreign principal	Date received	Description of thing of value	Purpose

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15.	(a) DISBURSEMENTS-MC	ONIES				
	During this 6 month re	porting period, have	you			
	(1) disbursed or expen	ded monies in connec	tion with activ	vity on behalf of a	iny foreign principal	named in Items 8, 9 and 10 of
	this statement?		No □	•		, -
	(2) transmitted monies	to any such foreign p	orincipal?	Yes □	No ⊠	
	If yes, set forth below i monies transmitted, if a			y for each foreig	n principal an accou	int of such monies, including
	Date	To Whom	1		Purpose	Amount
		See Sch	edule D a	ttached		

\$1,892,830.67



15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 connection v	o month reporting period, have you with activities on behalf of any for No 🗔	ou disposed of anything c preign principal named in	of value ⁵ other than mon items 8, 9 and 10 of	ney in furtherance of or in this statement?
If yes, furnish the	e following information:			
Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
During this 6 more other person, made in connection with Yes □ N	POLITICAL CONTRIBUTIONS In the reporting period, have you from the second period of the second period per	ther things of value ⁵ in co	nnection with an electi	on to any political office, or
Date	Amount or thing of value	Name o politica organizat	il	Name of candidate
While regis the followi Justice's r	tion V, political propagation V, political propagation that "poling information is being ruling of June 9, 1969, or to Japan Trade Center ac	litical propaganda reported in accord concerning the def	dance with the de	epartment of
	V-PO	LITICAL PROPAGANDA	1	
communication or exbelieves will, or which section of the public government of a foreign in the United States rapolitical, or religious of	the Act defines "political propagatoression by any person (1) which he intends to, prevail upon, index within the United States with gn country or a foreign political patical, religious, or social dissension lisorder, civil riot, or other conflict ernment or political subdivision of	h is reasonably adapted octrinate, convert, induce reference to the politicarty or with reference to that, or (2) which advocates, involving the use of force	to, or which the perso e, or in any other way in all or public interests, he foreign policies of the advises, instigates, or per for violence in any othe	n disseminating the same affluence a recipient or any policies, or relations of a c United States or promote promotes any racial, social, r American republic or the
16. During this 6 mo defined above?	nth reporting period, did you pre Yes ☑ No □	pare, disseminate or caus	e to be disseminated a	ny political propaganda as
IF YES, RESPOND T	TO THE REMAINING ITEMS IN THIS S	SECTION V. *		
	h foreign principal. al Trade Organization (J mon Minato-ku, Tokvo, J			

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	During this 6 month reporting period finance your activities in preparing or						d sum of money to
	If yes, identify each such foreign prin	cipal, specify amount,	and indic	cate for wh	at period	of time.	
	Japan External Trade Organ	ization (JETRO)	for six	months	ending	December 25	, 1984
19.				, dissemina		_	
	☐ Advertising campaigns ☐ Pro	ess releases		nphlets or oublication		∠ Lectures of speech	
	□ Other (specify)						NAME OF THE PERSON OF THE PERS
20.	During this 6 month reporting period, following groups: Public Officials Legislators	Newspapers			🛭 Li	ibraries	
	☐ Legislators☐ Government agencies☐ Other (specify)	☐ Civic groups o	or associa	tions	□ N	ationality groups	
21.	What language was used in this polit ☑ English	☐ Other	r (specify)				
22.	Did you file v ith the Registration Sect disseminated or caused to be dissem	tion, U.S. Department of the during this 6 m	of Justice, nonth rep	orting per	iod?	Yes 🗷 N	opaganda material o □ elations agen
23.	Did you label each item of such polit Yes ⋈ No □	ical propaganda mater	rial with tl	he stateme			
24.	Did you file with the Registration Sec propaganda material as required by F		of Justice t?	e, a Dissem Yes € I	No		m of such political
		VI-EXHIBITS AN					
25.	EXHIBITS A AND B						
	(a) Have you filed for each of the ne	wly acquired foreign p	rincipals	in Item 9 t	he followi	ng:	
	Exhibit A^6 Yes \square Exhibit B^7 Yes \square	No □ not a	pplicab	le			
	If no, please attach the required	exhibit.					
	(b) Have there been any changes in during this six month period?		previously No &	y filed for a	any foreig	n principal whor	m you represented
	If yes, have you filed an amendm	ent to these exhibits?	,	Yes □	No [
	If no, please attach the required a	amendment.					

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26.	EXHIBIT C				(PAGE 9)
	If you have previously filed an period. Yes □	Exhibit C ⁸ , state whethe No 図	er any changes ther	ein have occurred during	this 6 month reporting
	If yes, have you filed an amen	dment to the Exhibit C?	Yes □	No □	
	If no, please attach the require	d amendment.			
27.	SHORT FORM REGISTRATION STA	ATEMENT			
	Have short form registration sta Yes □ No ☑	atements been filed by all	of the persons name	ed in Items 5 and 7 of the su	applemental statement?
	If no, list names of persons wh	o have not filed the requ	iired statement.		
	Ryozo Hayashi	Director	of Industrial	Research	
	Megumi Kiuchi	Director	of Research		
acc acc	The undersigned swear(s) or a sattached exhibits and that he is surate to the best of his (their) knuracy of the information contain hin his (their) personal knowle	(they are) familiar with th nowledge and belief, exce ned in attached Short Fo	e contents thereof a ept that the undersi	nd that such contents are i	n their entirety true and station as to the truth or
other or by	Both copies of this statement shall be signed and so person authorized to administer oaths by the agen y a majority of those partners, officers, director- tions who are in the United States, if the registrant	t, if the registrant is an individual, s or persons performing similar	Mitsuak	name under each signature Lack Sato xecutive Director	e) Sato
	Subscribed and sworn to befo	re me at	Jak, N.	w Jah	

5514 day of_

, 19 85

⁽Signature of notary or other officer)

RONALD N. INOUYE

NO. 60-703823 Qual. In Westchester after copy of the charter, articles of incorporation, association, construction of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Craffigurity of the charter of Justice, Washington, D.C. 20530.)

Schedule A

Answer to Question 4-5, page 2

* Name:

Ryozo Hayashi

Resident Address:

75 Sprague Road

Scarsdale, N.Y. 10583

Citizenship:

Japanese

Position:

Director of Industrial Research

Service:

In charge of Research for the Registrant

Date Assumed:

August 14, 1984

* Name:

Megumi Kiuchi

Resident Address:

1 Bennington Ct.

Tenafly, N.J. 07670

Citizenship:

Japanese

Position:

Director of Research

Service:

In charge of Research for the Registrant

Date Assumed:

October 9, 1984

Jan 31 4 34 PH '85

Schedule B

(To Item 10 of Supplemental Statement)

The Japan External Trade Organization (JETRO) is a wholly-owned organization of the Government of Japan and part thereof, created by special legislative enactment, for the purpose of promoting trade between Japan and other countries and to develop better economic trade relations between Japan and such other countries. JETRO operates in the United States under the name of Japan Trade Center and its offices here are engaged primarily in economic and market research, dissemination of economic and trade information on Japan as well as trade show participation, and its functions are believed to be similar to those of the United States Trade Center (of the United States Department of Commerce) in Japan and other foreign countries.

Some of JETRO's employees are drawn from local government units, such as the Osaka and Hyogo Prefectural Governments. These employees are assigned to work in some of the branch offices of JETRO in the United States. Such persons are employees of JETRO and engage in a variety of activities in the same manner as other JETRO employees.

Because the various local governments in general have an interest in the trade and business information gathered by JETRO through its branch offices in the United States, they are among the recipients in Japan of such information disseminated by JETRO. Such information is principally used by the local governments for dissemination to companies which qualify as small business in their area. Such samll businesses generally do not have means or resources to gather such business information on their own as do larger companies. JETRO employees who have had prior experience with businesses in the areas of such local governments may be called upon in connection with their other duties to gather information for dissemination through JETRO to such governments. At all times, however, they act as employees of JETRO and do not represent these governments as foreign agents in the United States. The local governments generally make annual contributions to JETRO for the purpose of reimbursing JETRO for expenses incurred in carrying out its functions.

Schedule C

Financial Report - Foreign Registration

Detail of Remittance from JETRO, period of July 1, through December, 1984

Carry forward Balance		\$150,914.77
July, '84		366,312.03
Augus t		180,576.51
September		164,340.32
October		333,937.55
November		348,831.95
December		361,363.88
,	Total	\$1,906,277.01

Scedule D

Six Months Period of July 1, through December 25, 1984, Detail of payment by Month

Item/Month	Jul.	Aug.	Sep.	0ct.	Nov.	Dec.	Total
Building Rent	35,473.00	40,660.63	0	43,961.19	88,547.83	0	208,642.65
Salary (Staffs)	71,825.37	80,327.79	73,146.76	76,239.37	72,076.78	107,790.63	481,406.70
Salary (Local)	20,727.87	27,888.45	25,218.45	25.346.02	25,758.16	49,612.37	174,551.32
Lawyer's Fee (attached as schedule D-1)	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	1,100.00	6,600.00
Show Expenses (attached as schedule D-2)	16,666.00	37,014.91	2,763.06	18,046.92	40,154.43	7,385.83	122,031.15
Public Relation Agent Fees (attached as schedule D-3)	11,000.00	89,707.57	2,000.00	43,660.70	33,426.90	31,342.59	211,137.76
Research Fees (attached as schedule D-4)	55,550.00	25,600.00	18,872.99	37,400.00	44,690.67	72,935.00	255,048.66
Office & Administrative Expenses (telephone, postage, meeting, stationery, business trip, etc.)	77,751.55	73,783.00	41,206.78	80.956.42	71,407.63	88,307.05	433,412.43
GRAND TOTAL	290,093.79	376,082.35	164,308.04	326,710.62	377,162.40	358,473.47	358,473.47 1,892,830.67

JAPAN TRADE CENTER #1643 Schedule D-1 Lawyer's Fee

Payee: Whitman & Ransom

522 Fifth Avenue

New York, N.Y. 10036

July, '84		\$1,100.00
August		1,100.00
September		1,100.00
October		1,100.00
November		1,100.00
December		1,100.00
	Total	\$6,600.00

Schedule D-2

Six months period of July 1, through December 25, 1984 Show held participated by Japan Trade Center

Japan Silk Fair

at October 2 - 4, 1984 Parsons School of Design 560 Seventh Avenue, New York, N.Y. 10018

National Fashion & Boutique Show

at August 25 - 28, 1984 New York Coliseum 59th & Broadway at Columbus Circle, N.Y. 10019

National Association of Men's Sportwear Buyers Show

at October 28 - 31, 1984 New York Coliseum 59th & Broadway at Columbus Circle, N.Y. 10019

Japan Metal Faltware Show

at November 14 - 16, 1984 St. Moritz Hotel 50 Central Park South, New York, N.Y. 10019

Schedul D-3

P.R. Agent Fee

Total	December	November	October	Septmeber	August	July, '84	Payee/Month
\$ 12,000.00	4,000.00	1	2,000.00	2,000.00	2,000.00	\$ 2,000.00	Ruder Finn & Rotman, Inc. 110 East 59th Street New York, N.Y. 10022
\$199,137.76	27,342.59	33,426.90	41,660.70	ı	87,707.57	\$ 9,000.00	Tele-Press Associates, inc. 343 East 79th Street New York, N.Y. 10021
\$211,137.76	31,342.59	33.426.90	43,660.70	2,000.00	89,707.57	\$ 11,000.00	Total

Schedule D-4

Research Information Fee

D-4-a

Month	Payee	Purpose	Amount
Jul./84	Neil Miles, Ltd.	This Expenditure was to obtain Research Information	\$ 4,750.00
H	Citicorp Information Service	Same	17,500.00
11	Malmgren, Inc.	Same	500.00
11	Kenney & New York Co.	Same	2,000.00
11	The Johns Hopkins Univ.	Same	30,800.00
		To	otal \$ 55,550.00

Month	Payee	Purpose		Amount	
Aug./84	Warton Economic Forecasting Associates	This Expenditure was to obtain Research Information		\$ 2,250.00	
П	Kenney & New York Co.	Same		1,500.00	
н	Neil Miles, Ltd.	Same		4,600.00	
п	American Foreign Market Research, Inc.	Same		6,500.00	
11	Citicorp Information Service	Same		5,250.00	
11	Chase Econometrics Associates, Inc.	Same	5,500.00		
			Total	\$ 25,600.00	
Sep./84	Kenney & New York	Same		250.00	
п	International Reports, Inc.	Same		795.00	
11	Cove, Cooper, Lewis, Inc.	Same		1,431.38	
11	Ruder Finn & Rotman, Inc.	Same		231.61	
11	Neil Miles, Ltd.	Same		6,625.00	
11	American & Foreign Markert Research, Inc.	Same		6,790.00	
11	James Russo	Same		2,750.00	
			Total	\$ 18,872.99	

Month	Payee	Purpose		Amount
Oct./84	Malmgren, Inc.	This Expenditure was to obtain Research Information		\$ 28,000.00
11	American & Foreign Market Research, Inc.	Same		3,250.00
11	Kenney & New York Co.	Same		1,685.00
11	Neil Miles, Ltd.	Same		3,165.00
· ·	Michael Solomon Associates	Same		1,300.00
			Total	\$ 37,400.00
Nov./84	Washington Nichibei Consultants	Same		3,400.00
11 3	Conference Board	Same		2,010.00
11	American & Foreign Market Research, Inc.	Same		3,000.00
11	Richard Stern Dickstein, Shapiro & Morin	Same		12,000.00
п	Graig J. Spence	Same		2,000.00
11	Neil Miles, Ltd.	Same		4,600.00
11	Ruder Finn & Rotman, Inc.	Same		17,495.67
11	Kenney & New York Co.	Same		185.00
			Total	\$ 44,690.67

Month	Payee	Purpose	Amount
Dec./84	Neil Miles, Ltd.	This Expenditure was to obtain Research Information	\$ 4,050.00
11	Kenney & New York Co.	Same	185.00
11	Michael Solomon Associates	Same	9,000.00
11	Ruder Finn & Rotman, Inc.	Same	7,000.00
п	American & Foreign Market Research, Inc.	Same	4,500.00
11	Research Computer Horizons, Inc.	Same	32,200.00
П	Chase Econometrics Associates	Same	5,500.00
II.	Citicorp Information Service	Same	6,500.00
11	Tele-Press Associates, Inc.	Same	4,000.00
		Tot	tal \$ <u>72,935.00</u>

UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

NOTICE

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement): Yes							questions plemental			
(If your answer to question 1 is "yes" do not answer question 2 of this form.) 2. Do you disseminate any material in connection with your registration: Yes or No		•	Propa	aganda -						
Question 2 of this form.) 2. Do you disseminate any material in connection with your registration: Yes or No		?	Yes _	X		or	No			
registration: Yes or No (If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.) Mitsuaki Sato Please type or print name of signatory on the line above Chief Executive Director		(If you	our a	nswer t 2 of thi	o questi s form.)	on l is	"yes" do	not ansv	ver	
(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.) Mitsuaki Sato						ny mater	ial in com	nnection	with you	ır
our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.) Mitsuaki Sato		3	Yes _			or N	o <u> </u>		·	<u>.</u>
Signature Mitsuaki Sato Please type or print name of signatory on the line above Chief Executive Director		our re	eview catal	copies	of all sters. b	such mate rochures	erial incl , press re	luding: eleases,	films, etc.	
Please type or print name of signatory on the line above Chief Executive Director	(///	UL Si	Allak gnature	n Sa	6	January		JAN 31	THTERNAL'S REGISTRA
Signatory on the line above Chief Executive Director		М	litsual	ki Sato					ECEIV ECEIV	A 34 SECUL
		Please	e typ tory	on the	int name line abo	of ve			TICE HT DIVISION	R. 85
		С	Chief		Director					